

Q4-2020 MARKET ESTIMATE

BVRLA Business fleet leasing
Year-on-year change

1,450,971

1,038,160
-7.7%

412,811
+0.2%



Q4-2020 MARKET TRENDS

All BVRLA car leasing down 5.3%

This year-on-year change comprised:

+3.2%
Personal contracts

-9.3%
Business contract hire



AVERAGE EMISSIONS BVRLA CAR FLEET

Whole fleet Q4 2020 New registrations

110.6 g/km

98.0 g/km



AVERAGE CAR FLEET EMISSIONS NEW REGISTRATIONS

BVRLA fleet Q4 2020

98 g/km

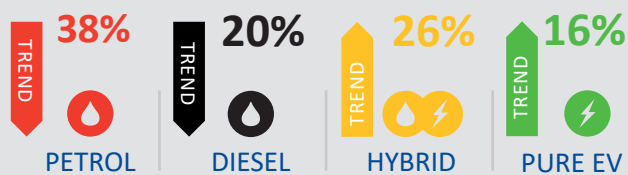
UK fleet

114.2 g/km



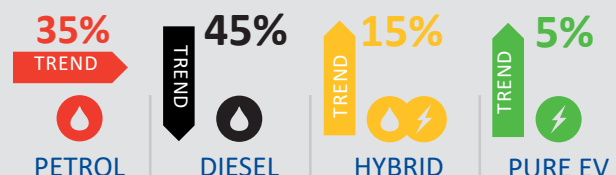
FUEL TYPE

BVRLA fleet new car registrations



FUEL TYPE

BVRLA total car fleet



CO2 EMISSION COMPARISON

NEW BCH Q4 2020

80 g/km

NEW PCH

128 g/km



BUSINESS CONFIDENCE

Q4 - 2020 Business confidence is starting to improve, especially when it comes to the overall shape of the economy, but the leasing industry remains uncertain about what the future holds. While demand is likely to increase as the economy restarts, it may also expose problems caused by the forced closure of businesses, such as bad debt and increased levels of vehicle damage.



CAR & LCV MAINTENANCE



Contracts with maintenance

Trend is down

67%

55%



CAR & LCV REGULATED CONTRACTS



Business & Personal Contracts

Trend is level for cars, up for vans

27%

18%

The BVRLA represents over 970 companies engaged in vehicle rental, leasing and fleet management. Our membership is responsible for a combined fleet of four million cars, vans and trucks – one-in-ten of all vehicles on UK roads. BVRLA members represent the demand-side of the automotive industry, buying around 50% of new vehicles, including over 80% of those manufactured and sold in the UK. In doing so, they support almost 500,000 jobs, add £7.6bn in tax revenues and contribute £49bn to the UK economy each year.

Together with our members, the association works with policymakers, public sector agencies, regulators, and other key stakeholders to ensure that road transport delivers environmental, social and economic benefits to everyone. BVRLA members are leading the charge to decarbonise road transport and are set to register 400,000 new battery electric cars & vans per year by 2025.

Methodology for BVRLA Quarterly Leasing Survey

The methodology used in the Leasing Survey makes use of data from all members who have participated in the annual BVRLA census over the preceding three years as this group allows us to analyse real trends without the effects of members joining and leaving. Our new reporting group represents 72% of the overall BVRLA lease fleet, or 95% if the Motability fleet is excluded.

The report focuses on consumer and business fleets which are dominated by PCH and BCH respectively. A range of measures including a more comprehensive look by contract type and fuel types is now included.

The purpose of this survey is to provide a general market overview only. Although every effort is made to ensure that the content is accurate, the BVRLA cannot accept any liability whatsoever for any inaccuracy contained within it, nor for any damage or loss, direct or indirect, which may be suffered as a result of any reliance placed upon the contents provided, whether arising in contract, tort or in any other way. Advice should always be obtained from your own professional advisers before committing to a specific action.