

# Session One: Committee Spotlight

- Alan Carreras – Hanborough Enterprises/Bridle Group – (outgoing Committee Chairman)
- Paul Parkinson - Synergy Car Leasing – (incoming Committee Chairman)
- Andy Chatwin – ALD Automotive
- Chris Swallow – Hitachi Capital Vehicle Solutions
- Graham Conway – Select Car Leasing
- Lynette Randall – Alpha Contracts Leasing
- Martin Brown – Fleet Alliance
- Mike Thompson – LeasePlan
- Richard Chadwick – Alphabet
- Rod Lloyd – Low Cost Vans
- Spencer Blake – Wessex Fleet Solutions
- Stephen Greenstreet – Greenfleets
- Steve Cocks – Lex Autolease
- Todd Williams – Arval
- Vince Pemberton – Rivervale Cars

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# Alan Carreras

## Hanborough Enterprises Ltd/ Bridle Group

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## Some notable achievements

- Directed the sector's focus on the regulatory environment
- Steered BVRLA's burgeoning governance programme
- Guided the sector's Learning & Development response
- Put business case for this annual conference

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# Shashi Maharaj

BVRLA Legal and Membership Director

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- Successfully managed disengagement with previous supplier and completed a tender process to select the best supplier.
- Successfully onboarded PPL as a new supplier without any significant disruption to the service.
- Created the Appointed Representatives (AR) inspection programme which will be launched in 2022.



- Review of the Compliance and Governance Function and Inspection Programme.



- All committee members provided with Competition Law Training.

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# Inspection Programme Trends Analysis

Year	Failing Points	Get Well Plans
2019	1441	145
2020	1120	116
2021*	561	70

**Top 3 Key Focus Areas**

1. SM&CR
2. Financial Crime Policy and Procedure
3. Compliance Monitoring and Reporting

Year on year improvement in member knowledge leading to a reduction in audit points failed.

\*2021 Audit Programme still in progress.

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# Making Compliance Business as Usual

Governance  
Programmes

Get Well Plans and  
Guidance

Learning and  
Development

Committees

Governance and Compliance

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# Thomas McLennan

BVRLA Head of Policy and Public Affairs

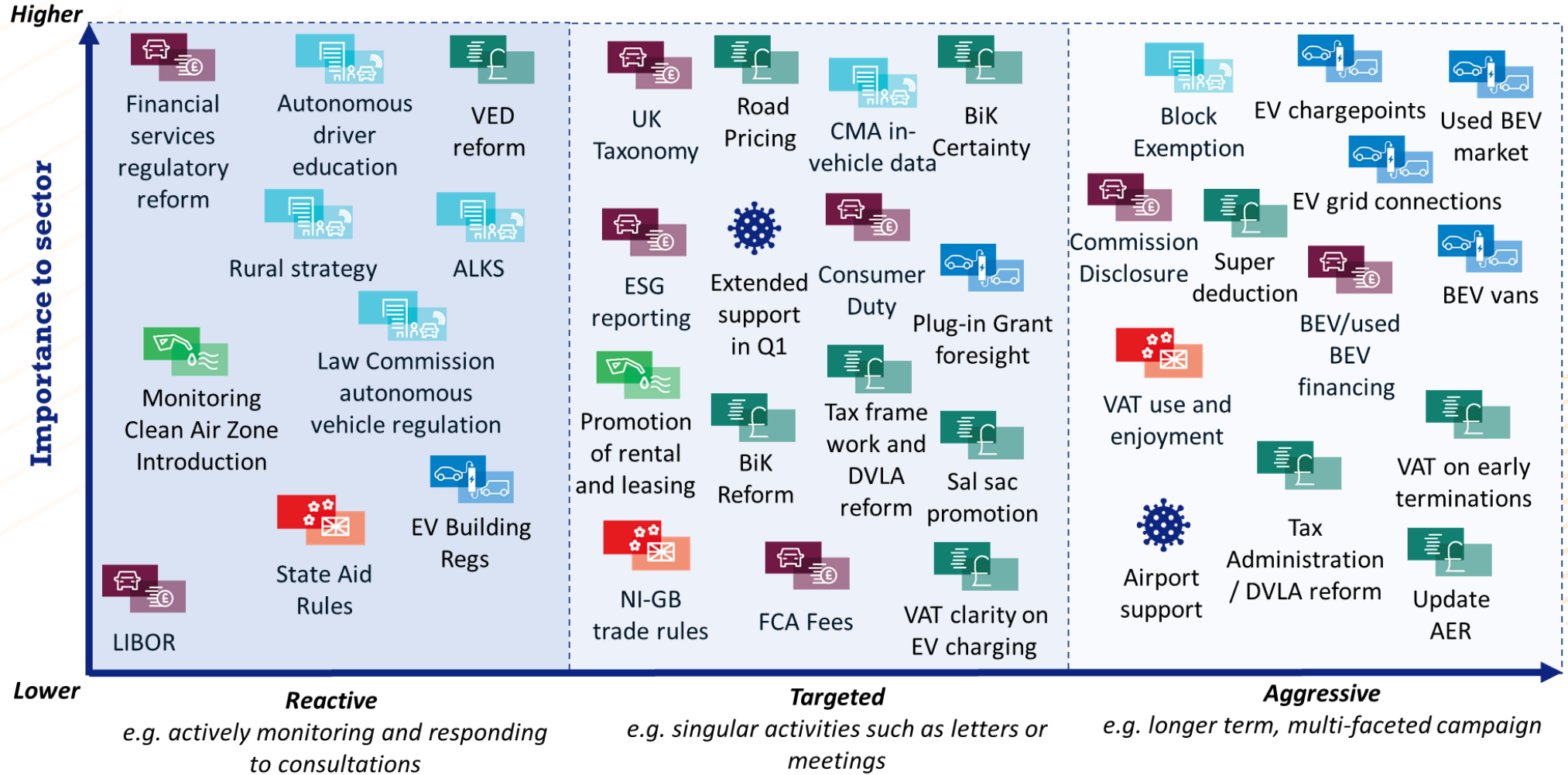
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## Become aware of an issue

For example, a consultation is announced, or members raise concerns

## Discuss issue internally

- Decide if new mandate is required
- Log process and get internal sign-off on mandate requirement

## No new mandate required if:

- We already have a sufficient mandate
- It is a small or niche issue, only of interest to a sub-section of members

## Process without a new mandate

- Develop a response with the support of working groups, expert members and stakeholders (eg.FLA; Leaseurope; Logistics UK; RHA)
- Sign-off only required at CEO level
- Communicate via email bulletins and website

## If new mandate required

- Solicit member feedback via email bulletin
- Discuss issue with working groups, committees, expert/interested members or industry stakeholders
- Share draft with appropriate committee members
- Amend draft and receive internal sign-off
- Share final draft with appropriate committees and Committee of Management
- Submit response/output
- Publish on website and highlight in email bulletin

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# Get involved!

## Sector voice: Leasing Broker Committee

### Join BVRLA “policy engines”

- Tax Working Group
- VAT Working Group
- Regulatory and Compliance Working Group
- EV Working Group
- Future Mobility Working Group

### Make your voice heard

- Have bilateral meetings with the policy team
- Join policy workshops and events
- Let us help develop your lobbying skills

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